

BUSINESS SUMMARY

Profile No. CC-0871

TYPE: Existing Dental Fix Franchises

OVERVIEW: Dental Fix combines centralized technological and account management services with a unique national network of locally owned and operated industry professionals. Dental Fix franchise owners repair dental handpieces (drills) and equipment on-site. Each professional is equipped with "state of the art" mobile service centers. They deliver On-Site personalized service for all of practice's repair and new equipment needs.

HISTORY: Utilization of franchise call center to receive calls and dispatch you to the offices allows you to focus on repairs. Franchise also calls the customers to market specials on equipment and to schedule you for repairs. Franchise recently signed a national service agreement with 4th largest dental supply company. This is a home-base business.

EMPLOYEES: The owner and corporate support staff.

REASON FOR SALE: Relocation out of state.

FINANCIAL DATA:	Projected	<u>2018</u>	<u>2017</u>
Gross Revenues		\$276,579	\$317,895
Seller's Discretionary Earnings (SDE)		\$68,809	\$89,854

ASKING PRICE: \$162,500

ASSETS INCLUDED: Inventory \$1,000
FF&E \$58,000 includes Mercedes Sprinter Van
Two franchise territories, one has only been developed.

FUTURE POTENTIAL: Dental Fix has no direct competitors because no other company in the industry repairs handpieces on-site and with personalized customer service. Dentists and dental specialists hold roughly 170,000 jobs in the USA. As new equipment costs continue to escalate more dentists are choosing to repair equipment over buying new. New technology in the dental industry will allow greater efficiency for dentists. This opportunity is for two established franchise territories. Although there are two territories only one has been developed by the current owner and the second has tremendous potential.



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